



## Pre-Project Meeting Checklist *How to Make the Most of Your Meeting!*



- Don't know what to ask?
  - Not sure where to start?
  - Here's a little homework to help you gather your thoughts.

**Preferences:** Get a feel of what you like or dislike. Collect photos from books and magazines. Check out Houzz, a great place for inspiration. There are over 100,000 landscaping photos that can be viewed and stored into idea books.

**Goals:** Ask yourself, "What do I want to accomplish?" Improve curb appeal, more privacy or create a more inviting place for family and friends to gather?

**Specific Needs:** Think about the features you definitely want, such as a fireplace, sitting wall, a specific tree or plant or do you need suggestions?

**Realistic Budget:** The budget is usually the hardest part to tackle because of not knowing what landscaping costs or the opinion that a \$ figure could possibly inflate a quote.

- **Why is it important to discuss a budget?** It's our job to provide an honest picture of how far a particular budget will stretch and to make suggestions for the best landscaping plan for your home.
- **What if I don't have a budget in mind?** That's perfectly understandable! Figure out a budget spectrum, "Do you see yourself spending about \$50,000? 20,000? \$5,000? You know what feels comfortable. Then we can help you figure out what goals you 'can' accomplish within your available budget.
- **What if my budget is unrealistic with what I want to accomplish?**  
No problem! If the overall project is more than you want to invest, Whitehouse Landscaping can help you prioritize and plan in phases.